# QUALIA AI'S TIER LIST

Tier	Frequency	Access Level	Monthly Deliverables
Tier 1: Al Advantage	1 x 60-min call / bi- weekly	AI & Data Support	Al Planning Frameworks Lyceum Blueprint (Month 1) Ix Subsequent Framework per month* Al Agent Development (for internal business operations) Al Agent Center of Excellence (Al CoE)
Tier 2: Executive Essentials	1 x 60-min call / weekly	Business Support	<ul> <li>All Tier 1 inclusions</li> <li>Business Case (direct &amp; indirect value, ROI modeling)</li> <li>Executive ROI PowerPoint</li> <li>Live Pitch Support (embedded virtual support during key engagements)</li> <li>1x Strategic Planning Framework per month**</li> </ul>

## AI PLANNING FRAMEWORKS

Category	Topic	Deliverable	Description	Time Horizon
Al Launchpad	Strategic Planning	Al Strategic Blueprint	Comprehensive Al Strategic Blueprint (Gantt Chart, 1- Year Roadmap, 90-Day Work Plan, Use Case Framework)	4-6 weeks
	Guardrails for Innovation	AI Guardrails Maturity Assessment	Al Guardrails Maturity Report (Security, Cost, Data Governance, Al-specific CI/CD Pipeline)	3-4 weeks
	Rapid Prototyping	90-Day Al Rapid Prototyping Program	Al Solution Prototypes, Define KPIs, No-code Platform Training, Al Integration Recommendations	12-14 weeks
	Package Pricing (Discounted)		Combines all above services into a single, integrated engagement	14-16 weeks
Al Powerhouse	New World Data	Al-Ready Data Framework	Al Data Reference Architecture (Library), Data Governance Framework (Librarian), Data Quality Evaluation (9 Dimensions)	4-6 weeks
	Tech Arsenal	Al Technology Prioritization	Al Tech Arsenal Prioritization Quadrant (Tech Landscape, Strategic Recommendations, Prioritization Matrix)	3-5 weeks
	Package Pricing (Discounted)		Bundled offering for cohesive planning across data and technology strategy	6-8 weeks
Al Transformation	Workforce Integration	Al Workforce Integration Design	Organizational Chart & Role Definitions (Augmented Workforce & Al Workforce), Transition Plans	5-7 weeks
	Industry Reports	Customized Industry Al Benchmark Reports	Al Adoption Trends, Competitive Analysis, Al-driven Strategic Opportunities	4-6 weeks
	AI CoE Implementation	AI CoE Implementation Program	Al CoE Setup Guide (Operating Model, Governance Structure, Roles & Responsibilities, KPI Dashboards)	10-14 weeks
	Package Pricing (Discounted)		Integrated transformation engagement across people, strategy, and operations	14-18 weeks



### **STATEGIC PLANNING FRAMEWORKS**

Category	Topic	Description	Time Horizon
Market & Competitive Analysis	SWOT Analysis	Evaluates internal strengths and weaknesses, and external opportunities and threats	1-2 weeks
	PESTEL Analysis	Assesses macro-environmental factors: Political, Economic, Social, Technological, Environmental, and Legal	1-2 weeks
	Competitor Benchmarking	Compares company performance, products, or processes against competitors to identify best practices	2-3 weeks
	Client-Aligned Marketing Material	Branded, professionally designed materials reflecting client's value proposition and context	2-3 weeks
		Package Pricing (Discounted)	3-4 weeks
Internal Strategy & Business Modeling	Business Model Canvas (BMC)	Visual framework outlining key business components on a single page	2-3 weeks
	VRIO Framework	Assesses resources based on Value, Rarity, Imitability, and Organizational support	2-3 weeks
	Package Pricing (Discounted)		
Operational & Execution Planning	OKRs	Defines clear Objectives and measurable Key Results for strategic alignment	2-4 weeks
	Gap Analysis	Identifies gaps between current and desired performance to guide improvement actions	2-3 weeks
	RACI Matrix	Clarifies roles as Responsible, Accountable, Consulted, or Informed for tasks or projects	1-2 weeks
		4-6 weeks	
Marketing & Positioning	STP Model	Framework for market Segmentation, Targeting specific customers, and effective product Positioning.	2-3 weeks
	Customer Journey Map	Visualizes customer interactions to identify experience improvements.	3-4 weeks
		Package Pricing (Discounted)	4-5 weeks

Let's talk through the details—pricing, deliverables, and what's right for you.

Schedule a call with us!



